

Mario Paez, RPLU, CIPP/US

Vice President, National Practice Advisor

Professional Risk Practice
Wells Fargo Insurance
Wells Fargo & Company



Mario Paez is a vice president in the Wells Fargo Insurance Services' Professional Risk Practice (PRP) located in Minneapolis, MN. As part of PRP's national Technology, Privacy and Network Risk (TPN) team, Mario specializes in management and professional liability insurance with a focus on technology errors & omissions and network security & privacy liability insurance coverages. In this role, he provides consultative services, market negotiation, policy analysis and placement, contract review, policy administration, and claims advocacy services on behalf of clients. He assists clients with analyzing network security risks and provides risk management consulting for a variety of industries focusing on risk transfer and breach response solutions.

Mario has more than 14 years of experience in the insurance industry, the last 10 as a broker in the Professional Risk Group. Prior to joining Wells Fargo Insurance Services, Mario was an underwriter at Chubb Group of Insurance Companies within their Executive Protection Practice (Minneapolis, MN).

He earned his B.A. in Economics with an emphasis in Finance from St. Olaf College in Northfield, MN (cum laude) and his M.A. in Politics, Economics and Business (MBA equivalent) from Claremont Graduate University/Drucker School of Management in Claremont, CA (summa cum laude).

Mario received his certification as a Certified Information Privacy Professional (CIPP/US) from the International Association of Privacy Professionals (IAPP). Mario also received his Registered Professional Liability Underwriter (RPLU) designation from the Professional Liability Underwriting Society (PLUS). He has also served for a number of years as a steering committee member of the local PLUS chapter.

Mario speaks on various panels relating to the topics of professional liability and network security & privacy liability for all industry classes. He also conducts seminars on behalf of our local and regional offices.

400 Highway 169, Suite 800
St. Louis Park, MN 55426
Tel: 952-242-3006
Mario.Paez@wellsfargo.com

wfis.wellsfargo.com

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